

Tina Kaminsky Phillips, CDRE™

440 Pacific Coast Highway, Hermosa Beach, CA 90254

310-798-1277

310-873-8462

Tina@itzsold.com

Tina is a top real estate agent and expert in divorce real estate. In her career, she's developed her expertise in pricing, negotiation, and listing management skills that directly support her success in low-to-high conflict divorce settings. She's grown as a leader at the Kaminsky Real Estate Group, a mega-team with eXp Realty, Inc. with over \$200 million a year in volume. She's well equipped to handle all types of listings, from luxury to divorce to traditional residential.

EDUCATION

- B.S. in Business Administration, University of Southern California Degree with Emphasis in Real Estate Finance, graduated with Honors, 2003-2005
- Harbor City College with Honors, 2001-2003
- Former Member of Trojan Real Estate Association and Urban Land Institute
- The Ilumni Institute Master Course, Graduate, 2019
 - The Anatomy of Divorce
 - The Landscape of Divorce Finance
 - Introduction to Divorce Court
 - The Ethics of Certified Divorce Real Estate Experts
 - Communicating as a Neutral Expert
 - How to Sell a House in Conflict
 - CDRE™ Fair Market Valuations

RESEARCH AND TRAINING

- 2019 - Ethics and Principles
- 2015 - MTI Education for Probate Certification
- 2010 - Present - Mike Ferry Organization business coaching
- 2009 - UCLA Extension Course - Real Estate Investment Analysis
- 2007 - UCLA Extension Course - Real Estate and Land Economics

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PROFESSIONAL HISTORY

Senior Real Estate Advisor, 2021 to Present

eXp Realty, Inc.

Senior Real Estate Advisor, 2016 to 2021

Strand Hill Properties, an affiliate of Christie's International Real Estate

- Youngest top producing agent within the company
- Top 10 agent at company for the last 4 years
- As a team, consistently selling over 120 homes with a volume exceeding \$200 Million every year

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|------------------------------|-------------------------------|
| · Trust and probate sales | · Standard buyer/seller sales |
| · Divorces sales | · Land and new construction |
| · Apartment sales | · Bulk/Auction Sales |
| · Expired/Cancelled Listings | · Distressed sales |
| · Commercial sales | · Short sales |

Real Estate Agent, 2009-2016

Shorewood Realtors

- Top producing agent averaging \$30-\$40 million in sales per year.
- Led new agent training in 2015

Project Director, 2007-2009

Geringer Capital

- Responsible for timely completion of entitlements on over 6 projects and acres of land across the United States. Daily activities include coordinating with engineers, land planners, market research, budgeting, investor reporting and financial feasibility studies.

Market research position, 2005-2007

Cushman and Wakefield

- Assisted 15 brokers with market research, property tours, marketing books for clients and local market data.

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CERTIFICATIONS

2019 - Certified Divorce Real Estate Expert (CDRE)

2014 - Certified Probate Real Estate Specialist (CPRES)

PROFESSIONAL AFFILIATIONS

- Divorce Transition Professionals, South Bay Chapter
- Peace Dogs, a Collaborative Divorce Group
- California Association of Realtors
- South Bay Association of Realtors
- South Bay Bar Association
- National Association of Realtors

AWARDS

- Graduated USC with Honors in 2005
- Beta Gamma Sigma - Business Honor Society
- 2010 - Rising Star Award at Shorewood Realtors
- Ranked by The Wall Street Journal since 2016 as one of the Top 150 Real Estate Teams in America by Volume (Most recently \$187 Million)